



E D G E P O I N T®

## JOB OPPORTUNITY

### We're looking for an...

Investment analyst

### Who the heck are we?

EdgePoint is a group of investment professionals with a shared set of beliefs. Namely, that we could provide an alternative to the standard fare of investment managers who didn't seem to have their priorities straight. We're long-term investors in businesses. We invest only when we can buy an interest below our assessment of its true worth. We put investors at the forefront of all business decisions, invest our own money alongside theirs, and use investment results and not asset growth as a success measure.

Check out our [past commentaries](#) to learn more about us and our approach to investing.

### What makes us different?

If you want to be a nameless Credit analyst at a big company whose only contact with senior members of the Investment team is through email or awkward elevator exchanges, please do not apply. At EdgePoint, our Investment team is just nine members. You will not be a nameless analyst here. In fact, you'll be expected to participate in meetings with management teams, express your opinions and share your expertise and knowledge with the team on a regular basis. In addition, all EdgePoint employees are equity partners meaning each of us has a lot riding on the success of our business and it shows in how we think and how we act every day.

### What are we responsible for?

Our Investment team manages over \$21 billion in AUM on behalf of EdgePoint mutual funds and Cymbria Corporation (CYB-TSX), a publicly traded investment vehicle. (Want to learn more about our philosophy, there's no better starting point than the [Cymbria annual report](#)).

### What's the job about?

We're looking for an exceptional credit analyst. Someone who views fixed-income investing not simply as coupon clipping and believes that wealth can be compounded by investing higher in the capital structure. Our flexible investment mandate means you'll apply your skills as an investor in high yield and investment-grade debt as well as convertibles and preferred shares.

### A good fit

If you have the passion for analyzing businesses and the below statements resonate with you, then you might be who we're looking for.

1. True active managers can outperform.
2. Security prices don't always reflect value.
3. Volatility isn't risk.
4. Concentration trumps diversification if done right.
5. The index doesn't matter and is no starting point for constructing a portfolio.

While a skillset in analyzing financial statements and an ability to work through a financial model are key considerations, we'd also love to meet a candidate that knows their way around a credit indenture or has a keen sense for the pros and cons of investing in different parts of the capital structure (common equity, senior loans, subordinated debt, preferred stock, etc.). We're open to hearing from those with a legal, banking or accounting background looking to apply their skills to find investment opportunities.

### Not just a boring resume

In addition to your resume and cover letter, please submit your answer to the following:

If the stock market closed for the next 10 years and you could invest in only one publicly traded company, which would it be and why?

To keep things simple, assume every stock in the world is trading at the same valuation. And please don't use a business associated with Berkshire Hathaway – we also value original thinking.

Send your application to [wearegrowing@edgepointwealth.com](mailto:wearegrowing@edgepointwealth.com). We thank all applicants for their interest; however, only those candidates selected for an interview will be contacted.